



A new era in business continuity and disaster recovery!

- Low cost solutions
- Flexible contracts
- Flexible payment options...



EDINBURGH CONTINUITY

Edinburgh Continuity was set up to fill the gaping hole in the business continuity and disaster recovery industry for low cost solutions and flexible contracts.

www.edinburghcontinuity.com

Edinburgh Continuity delivers the office, IT, communications and support you need to achieve “business as usual”, fast, in the event of a disaster.

You get:

- Access to a Business Recovery Centre at the heart of Edinburgh in the city's historic Old Town, just off the Royal Mile and minutes from Waverley Station
- Use of a private office with direct dial telephones and high speed internet access all ready to go when you arrive, so you and your team can start work immediately
- Pay-as-you-go fees apply to your use of office facilities only if and when you move in
- Access to meeting rooms so you can meet privately with members of your team or clients
- Access to full business centre services including photocopying and post handling so you won't have any distractions while you're maintaining your business affairs
- As much tea, coffee, hot chocolate, soft drinks and water as you need to keep you focused on the task at hand
- One page agreement so you can get underway without any hassle
- Low cost subscription of around half the industry norm, £199 per person per annum, means your core budgets can be held in reserve for if and when disaster actually strikes
- Use of a standard PC pre-configured to your current specification
- Option to include online daily data back-up throughout your membership to ensure immediate access to your data, using identical versions of your software
- Up to 300 work area recovery positions spread across 20 rooms, all configurable to your requirements
- Overhead projectors, flip charts and facilities security
- PC and mid range servers pre-configured and available immediately
- Flexible payment terms so you can ensure payments fit with your business needs. You can select monthly, quarterly or annual payments
- Service from a Scottish company



When you choose Edinburgh Continuity, you'll be dealing with a team passionately committed to ensuring your disaster recovery plan remains 100% workable throughout your contract, whilst making your whole experience pain-free.

Ensuring your recovery plan is robust

Rehearsal days...

Preparation is critical to a successful recovery and rehearsal days are a key element in this process. We will ensure rehearsal days take place at least annually with your team, thoroughly testing every aspect of the plan and working with both your IT staff, and key personnel alike to ensure best practice is followed and your objectives are met.

Effective problem solving...

Rectifying any problems experienced during your rehearsal day is also critical. We will work with you to document the events of the day, highlighting both the elements that worked well and the elements that need improvement or specific action, whether it's an issue at your end or at ours. Any problems will be rectified as soon as possible so that your continuity plan remains robust.

Providing you with a refreshing approach to business

One Key Contact...

You'll have one key contact throughout the life of your contract so you always know who to speak to and won't be passed from pillar to post. When your key contact is away from the office, our internal systems enable every member of staff to know what your contract covers.

Technology upgrades...

Technology moves on year after year. You will benefit from technology that is enhanced on an ongoing basis. Your contracted equipment specifications are considered 'the minimum', and where we are able to deliver more, we will.

You only pay for what you need...

With Edinburgh Continuity you won't be committing to the exact same cover for the next five years. We understand that your business is dynamic and your needs will change over time, so we'll speak with you quarterly and conduct an in-depth review annually. This will ensure you only pay for the cover you need.

If we can, we will...

Business continuity and disaster recovery suppliers have traditionally been extremely inflexible and frustrating to work with. We're determined to change that by offering you flexible, innovative solutions and actually listening to what you want. So if you would like an option that's not yet on the table, please ask... if we can we will!

- 80% of businesses affected by a major incident either never re-open, or close within 18 months (Axa 2007 report)
- Disaster is looking for a place to happen! You cannot predict or plan for a disaster
- All that is certain is that it will happen to someone, somewhere, sometime
- You can, however, plan to recover from a disaster by using tried and proven techniques. Edinburgh Continuity, can advise, support and assist

No-quibble, 90-Day Money Back Guarantee

Quite simply, if you're not satisfied with the service you're receiving after 90 days, you can cancel your contract and walk away with a full and immediate refund of everything you've paid. *There is no small print for this guarantee.*



Get in touch and put us to the test!

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Edinburgh Continuity Ltd – offering you low cost business continuity solutions and flexible contracts.

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